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Is it software buying time?

Before deciding whether or not to replace existing software for your business, you need to evaluate your current software. Any future changes will impact your entire team, so get their thoughts on what's working, what isn't, and what they'd like to see in the future.

8 questions to ask your team about the software they use:

1. **What software do we currently use that you can't live without? Why?**

2. **What software features or functions do you currently use that you can't live without? Why?**

3. **Would you like to replace any of the software we currently use? Why?**

4. **Does any of the software we use hurt your ability to do your job effectively? How?**

5. **What current process could be fixed or improved by changing the software we use?**

6. **What specific obstacles or frustrations do you experience when using our current software?**

7. **What other software do you wish we had today? Why?**

8. **If you could add a specific software feature or functionality, what would that be and why?**

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